

# 2025 JANUARY CLEARVIEW Real Estate Market Report





### **BUYER'S MARKET**

**OVERVIEW** 

In <u>Clearview</u>, the real estate market saw a slowdown in January, with key metrics reflecting a shift toward a buyer's market. The median sale price declined by 21.17% to \$642,500, while the average sale price dropped by 11.91% to \$734,214. Sales volume fell by 17.78%, with unit sales down 6.67% to 14 transactions. Meanwhile, new listings increased by 10.81%, while expired listings surged by 57.14%. With the unit sales-to-listings ratio declining to 34.15%, buyers now have more options and negotiating power in this evolving market.



#### January year-over-year sales volume of \$10,279,000

Down 17.78% from 2024's \$12,502,000 with unit sales of 14 down from last January's 15. New listings of 41 are up 10.81% from a year ago, with the sales/listing ratio of 34.15% down 15.77%.

#### Year-to-date sales volume of \$10,279,000

Down 17.78% from 2024's \$12,502,000 with unit sales of 14 down 6.67% from 2024's 15. New listings of 41 are up 10.81% from a year ago, with the sales/listing ratio of 34.15% down 15.77%.

#### Year-to-date average sale price of \$734,214

Down 11.91% from \$833,467 one year ago with median sale price of \$642,500 down from \$815,000 one year ago. Average days-on-market of 39 is down 15 days from last year.

### JANUARY NUMBERS

Median Sale Price \$642,500 -21.17%

Average Sale Price **\$734,214** -11.91%

Sales Volume \$10,279,000 -17.78%

Unit Sales 14 -6.67%

New Listings 41

+10.81%

Expired Listings 11 +57.14%

Unit Sales/Listings Ratio 34.15% -15.77%

Year-over-year comparison (January 2025 vs. January 2024)

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## THE MARKET IN DETAIL

	2023	2024	2025	2024-2025	
YTD Volume Sales	\$15,128,400	\$12,502,000	\$10,279,000	-17.78%	-
YTD Unit Sales	10	15	14	-6.67%	
YTD New Listings	29	37	41	+10.81%	
YDT Sales/Listings Ratio	34.48%	40.54%	34.15%	-15.77%	- Al
YTD Expired Listings	7	7	11	+57.14%	
Monthly Volume Sales	\$15,128,400	\$12,502,000	\$10,279,000	-17.78%	
Monthly Unit Sales	10	15	14	-6.67%	T.
Monthly New Listings	29	37	41	+10.81%	And a work
Monthly Sales/Listings Ratio	34.48%	40.54%	34.15%	-15.77%	REN
Monthly Expired Listings	7	7	11	+57.14%	Care C
Monthly Average Sale Price	\$1,512,840	\$833,467	\$734,214	-11.91%	g.
YTD Sales: \$0-\$199K	0	0	0	No Change	N.L.
YTD Sales: \$200k-349K	0	0	0	No Change	n
YTD Sales: \$350K-\$549K	3	3	3	No Change	YER
YTD Sales: \$550K-\$749K	3	5	6	+20%	
YTD Sales: \$750K-\$999K	3	4	4	No Change	22 Carlos
YTD Sales: \$1M-\$2M	0	4	1	-75%	
YTD Sales: \$2M+	1	4	0	-100%	Lang
YTD Average Days-On-Market	63.00	54.00	39.00	-27.78%	
YTD Average Sale Price	\$1,512,840	\$833,467	\$734,214	-11.91%	
YTD Median Sale Price	\$715,000	\$815,000	\$642,500	-21.17%	

Clearview MLS Sales and Listing Summary 2023 vs. 2024 vs. 2025

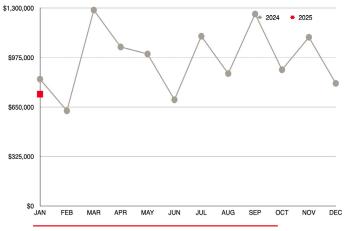
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### **AVERAGE SALE PRICE**

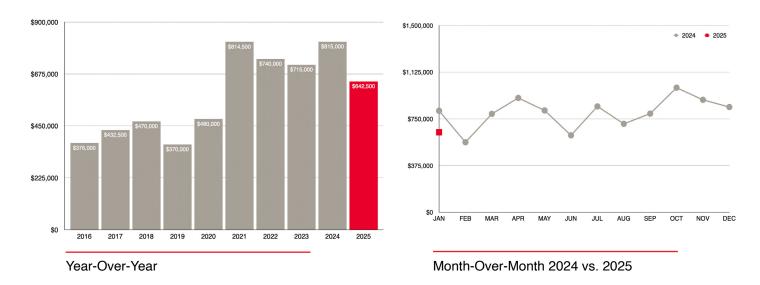




Year-Over-Year



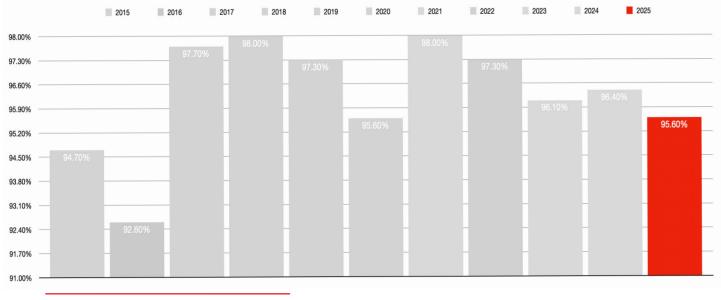
### **MEDIAN SALE PRICE**



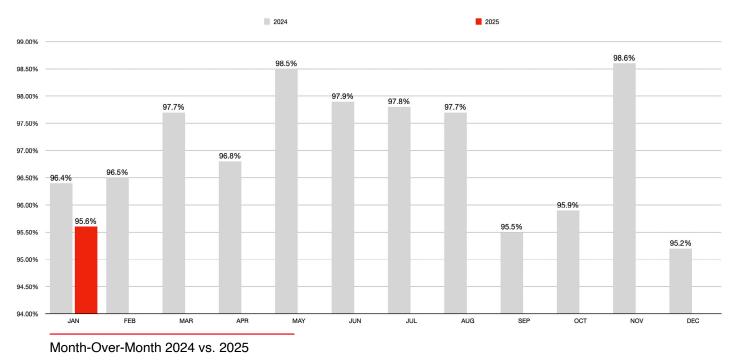
\* Median sale price is based on residential sales (including freehold and condominiums).



### SALE PRICE VS. LIST PRICE RATIO



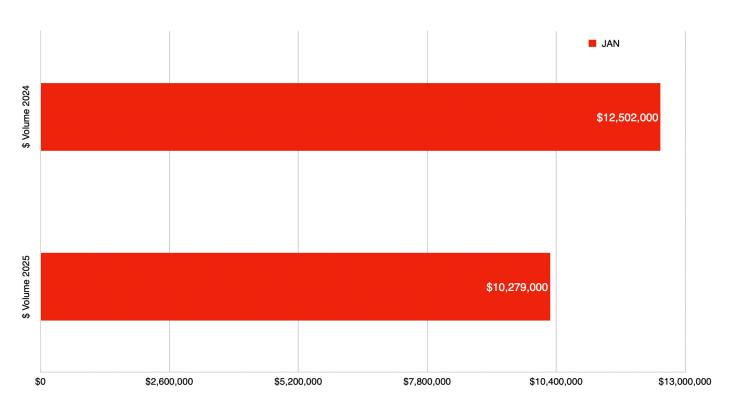
Year-Over-Year



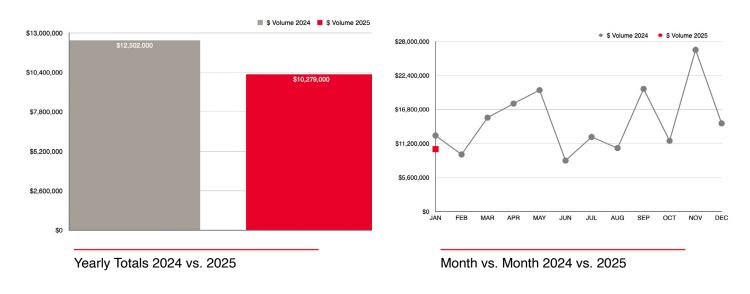
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### DOLLAR VOLUME SALES



Monthly Comparison 2024 vs. 2025

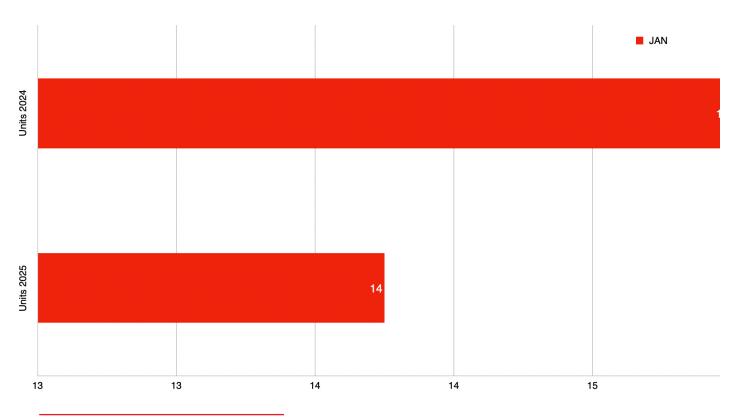


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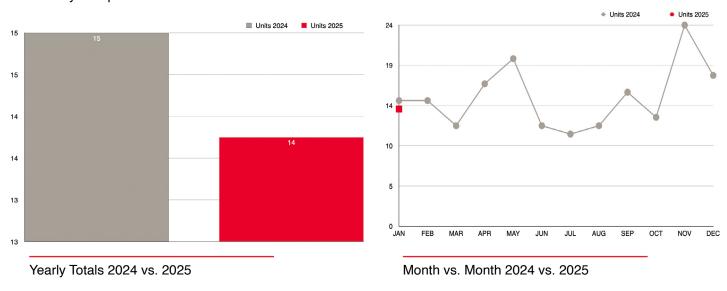
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### **UNIT SALES**



Monthly Comparison 2024 vs. 2025



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### SALES BY TYPE

	FREEHOLD	CONDOMINIUM	VACANT LAND
YTD	\$10,279,000	\$0	\$500,000
Sales Volume	-17.78%	No Change	Up from \$0
YTD	14	0	1
Unit Sales	-6.67%	No Change	Up from 0
YTD	\$734,214	\$0	\$500,000
Average Sale Price	-11.91%	No Change	Up from \$0
January	\$10,279,000	\$0	\$500,000
Sales Volume	-17.78%	No Change	Up from \$0
January	14	0	1
Unit Sales	-6.67%	No Change	Up from 0

Year-Over-Year Comparison (2025 vs. 2024)



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# OUR LOCATIONS

#### COLLINGWOOD

705-445-5520 112 Hurontario St, Collingwood

#### CREEMORE

705-881-9005 154 Mill St, Unit B, Creemore

#### CLEARVIEW

519-538-5755 96 Sykes St N, Clearview

#### THORNBURY

519-599-2136 27 Arthur St W, Thornbury

#### WASAGA BEACH

705-429-4800 1249 Mosley St, Wasaga Beach

STAYNER 705-428-2800 7458 ON-26 Unit 11, Stayner





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