

2025 **FEBRUARY TINY TOWNSHIP**

Real Estate Market Report







OVERVIEW

BUYER'S MARKET

The <u>Tiny Township</u> real estate market remained in a buyer's market this February, with rising prices but a slowdown in overall sales activity. The median sale price surged by 38.02% to \$993,750, while the average sale price increased by 20.62% to \$1,002,188. Despite these price gains, sales volume declined by 25.77%, with unit sales dropping by 38.46% to just 8 transactions. New listings rose by 41.67%, adding to available inventory, while expired listings jumped by 160%, indicating slower market movement. With the unit sales-to-listings ratio at 11.76%, buyers continue to have the upper hand with more options and negotiating power.



February year-over-year sales volume of \$8,017,500

Down 25.77% from 2024's \$10,801,000 with unit sales of 8, which are down 38.46% more than last February's 13. New listings of 68 are up 41.67% from a year ago, with the sales/listing ratio of 11.76% up 130.21%.



Year-to-date sales volume of \$21,893,500

Up 43.67% from 2024's \$15,238,335 with unit sales of 20 up 5.26% from 2024's 19. New listings of 116 are up 38.1% from a year ago, with the sales/listing ratio of 17.24% up 31.19%.



Year-to-date average sale price of \$1,079,260

Up from \$785,201 one year ago with median sale price of \$1,029,375 up from \$744,500 one year ago. Average days-on-market of 62.5 is up 14 days from last year.

FEBRUARY NUMBERS

Median Sale Price \$993,750 +38.02%

Average Sale Price \$1,002,188 +20.62%

Sales Volume \$8,017,500 -25.77%

Unit Sales

8 -38.46%

New Listings

68 +41.67%

Expired Listings

13 +160%

Unit Sales/Listings Ratio 11.76% +130.21%

Year-over-year comparison (February 2025 vs. February 2024)



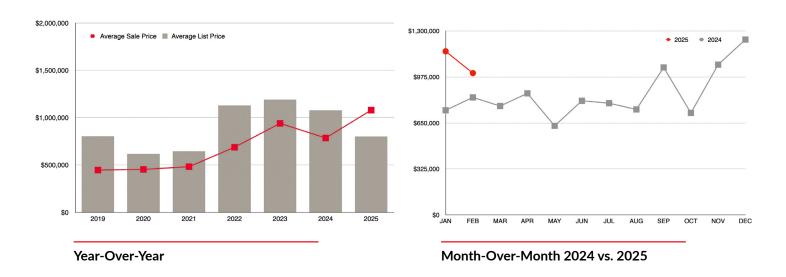
THE MARKET IN DETAIL

	2023	2024	2025	2024-2025
YTD Volume Sales	\$17,877,400	\$15,238,335	\$21,893,500	+43.67%
YTD Unit Sales	19	19	20	+5.26%
YTD New Listings	80	84	116	+38.1%
YTD Sales/Listings Ratio	23.75%	22.62%	17.24%	-23.77%
YTD Expired Listings	23	16	39	+143.75%
Monthly Volume Sales	\$9,634,900	\$10,801,000	\$8,017,500	-25.77%
Monthly Unit Sales	10	13	8	-38.46%
Monthly New Listings	40	48	68	+41.67%
Monthly Sales/Listings Ratio	25.00%	27.08%	11.76%	-56.56%
Monthly Expired Listings	10	5	13	+160%
Monthly Average Sale Price	\$963,490	\$830,846	\$1,002,188	+20.62%
YTD Sales: \$0-\$199K	0	1	0	-100%
YTD Sales: \$200k-349K	2	2	2	No Change
YTD Sales: \$350K-\$549K	0	4	0	-100%
YTD Sales: \$550K-\$749K	6	3	2	-33.33%
YTD Sales: \$750K-\$999K	7	3	6	+100%
YTD Sales: \$1M-\$2M	3	4	9	+125%
YTD Sales: \$2M+	5	5	1	-80%
YTD Average Days-On-Market	65.50	48.50	62.50	+28.87%
YTD Average Sale Price	\$939,662	\$785,201	\$1,079,261	+37.45%
YTD Median Sale Price	\$758,750	\$744,500	\$1,029,375	+38.26%

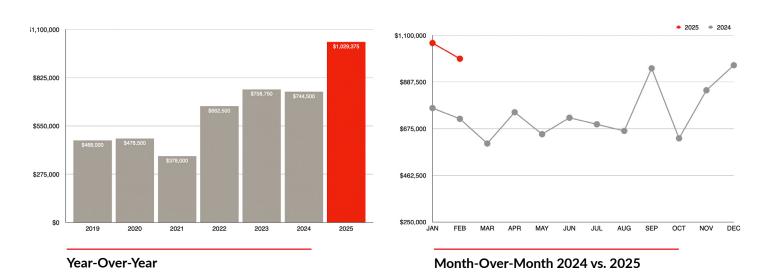
Tiny Township MLS Sales and Listing Summary 2023 vs. 2024 vs. 2025



AVERAGE SALE PRICE



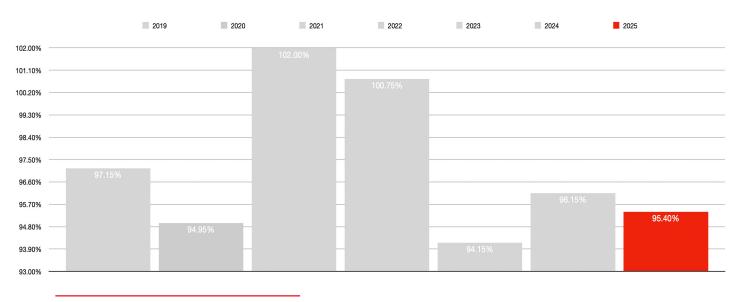
MEDIAN SALE PRICE



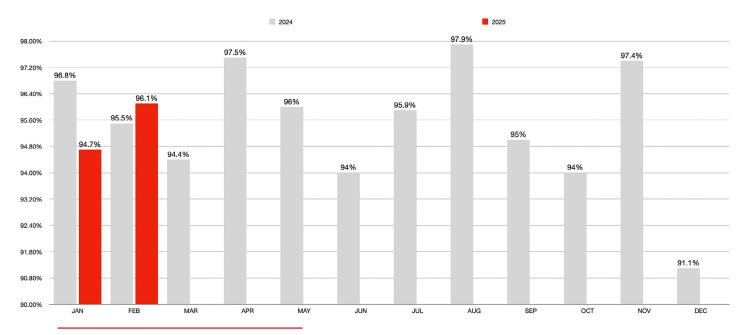
^{*} Median sale price is based on residential sales (including freehold and condominiums).



SALE PRICE VS. LIST PRICE RATIO



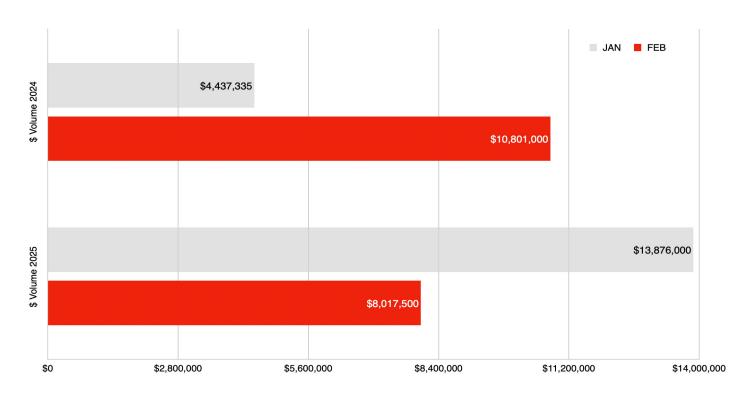




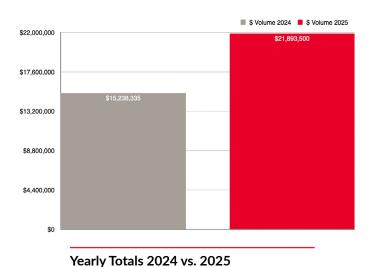
Month-Over-Month 2024 vs. 2025

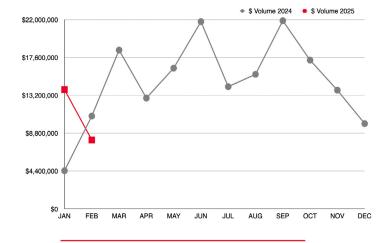


DOLLAR VOLUME SALES



Monthly Comparison 2024 vs. 2025

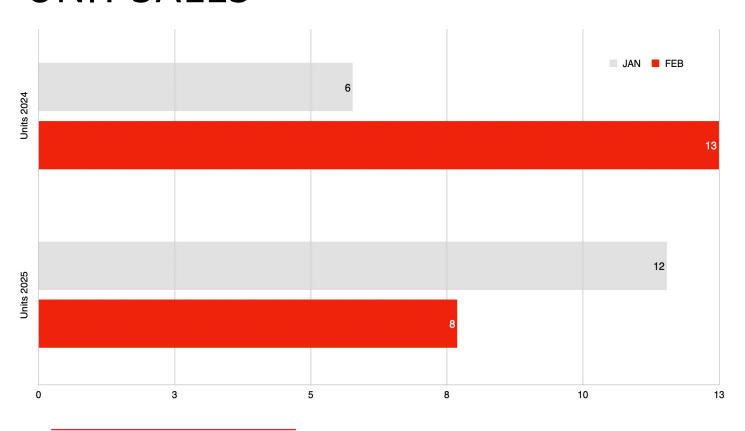




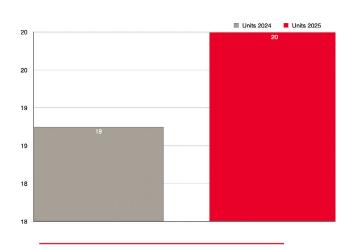
Month vs. Month 2024 vs. 2025



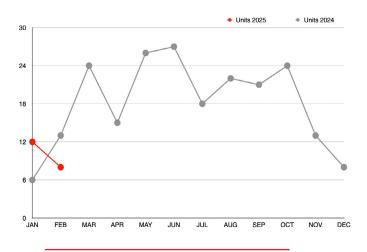
UNIT SALES



Monthly Comparison 2024 vs. 2025



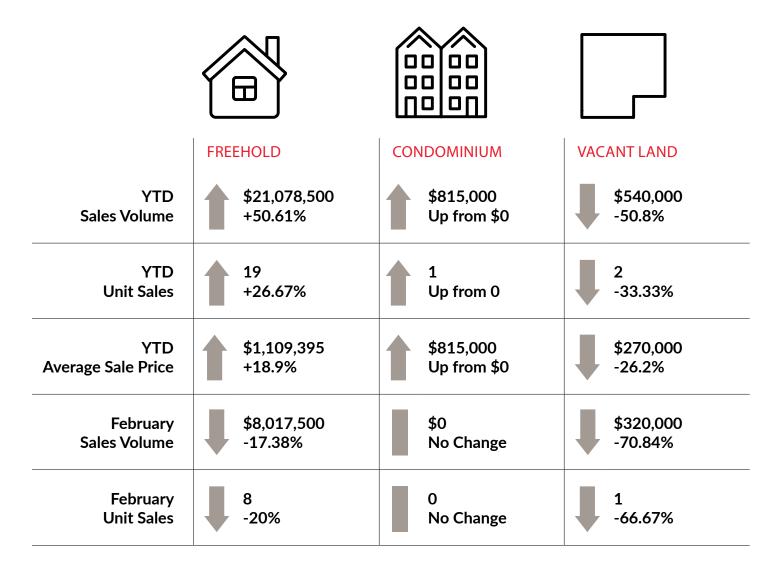




Month vs. Month 2024 vs. 2025



SALES BY TYPE







OUR LOCATIONS

COLLINGWOOD

705-445-5520 112 Hurontario St, Collingwod

CREEMORE

705-881-9005 154 Mill St, Unit B, Creemore

MEAFORD

519-538-5755 96 Sykes St N, Meaford

THORNBURY

519-599-2136 27 Arthur St W, Thornbury

WASAGA BEACH

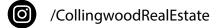
705-429-4800 1249 Mosley St, Wasaga Beach

STAYNER

705-428-2800 7458 ON-26 Unit 11, Stayner









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